

Message Text

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PAGE 01 STATE 086009
ORIGIN NEA-10

INFO OCT-01 ISO-00 L-03 H-01 PRS-01 DHA-02 AID-05
CIAE-00 COME-00 EB-08 FRB-03 INR-07 NSAE-00
USIA-06 TRSE-00 XMB-02 OPIC-03 SP-02 LAB-04
SIL-01 OMB-01 NSC-05 SS-15 STR-04 CEA-01 /085 R

DRAFTED BY NEA/EGY:CAKENNEDY:BDF
APPROVED BY NEA:SSOBER
NEA/RA:DMORRISON

-----161227Z 105855 /22

R 160226Z APR 77
FM SECSTATE WASHDC
TO AMEMBASSY CAIRO
INFO AMEMBASSY DAMASCUS
AMEMBASSY JIDDA
AMEMBASSY KUWAIT

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E.O. 11652: N/A

TAGS: EINV, ETRD, PFOR

SUBJECT: ARAB BOYCOTT--XEROX

REF: (A) STATE 79003; (B) STATE 80062

1. WILLIAM C. MILLER OF XEROX CORPORATION AND TWO OTHERS
CALLED ON DEPUTY ASSISTANT SECRETARY SOBER APRIL 14 TO
DISCUSS XEROX INVESTMENT PROPOSAL IN EGYPT AND RELATED
BOYCOTT ISSUE. MILLER SAID THAT XEROX HAS RECEIVED A
LETTER FROM EGYPTIAN AUTHORITIES STATING THAT XEROX
INVESTMENT PROPOSAL FOR EGYPT HAS BEEN APPROVED. LETTER
DID NOT QUALIFY APPROVAL BY USING TERM "IN PRINCIPLE"
NOR MENTION ANY CONDITIONS. XEROX FEELS THAT GOE ALWAYS
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HAS UNDERSTOOD THAT ITS INVESTMENT PROPOSAL WAS CONTINGENT
ON XEROX REMOVAL FROM ARAB BOYCOTT LIST INASMUCH AS THE
MARKET FOR ITS EGYPTIAN OPERATION WOULD HAVE TO BE THE
ARAB COUNTRIES (INCLUDING EGYPT, BUT MAINLY OTHERS).

2. SOBER BRIEFED XEROX OFFICIALS ALONG LINES REFTTEL. HE
ENCOURAGED XEROX OFFICIALS TO PRESS GOE TO TAKE LEAD IN

GETTING XEROX DE-BLACKLISTED. EGYPTIAN INITIATIVE COULD BE COMPLEMENTED BY FIRM'S OWN EFFORTS. USG COULD THEN SEE HOW IT COULD PLAY HELPFUL ROLE.

3. MILLER SAID THAT THREE XEROX OFFICIALS WILL BE VISITING EGYPT APRIL 25-26 IN CONJUNCTION WITH EGYPT-U.S. BUSINESS COUNCIL EXECUTIVE COMMITTEE MEETING. THEY HOPE TO MEET WITH AMBASSADOR EILTS AND GOE OFFICIALS DURING THIS VISIT. CURRENTLY, THEY ARE SCHEDULED TO ARRIVE CAIRO SUNDAY, APRIL 24, WITH RESERVATIONS AT MERIDIAN HOTEL.

4. XEROX OFFICIALS ALSO PLANNING TO VISIT SAUDI ARABIA AND KUWAIT. SAUDI CONNECTION IS ALIREZA FAMILY AND IN KUWAIT, AL RASHAD. SOBER EXPRESSED VIEW THAT MOST EFFECTIVE APPROACH REGARDING THEIR BOYCOTT PROBLEMS IN THESE COUNTRIES MIGHT BE THROUGH THEIR LOCAL COMMERCIAL CONNECTIONS. XEROX OFFICERS WERE ALSO ENCOURAGED TO SEEK COUNSEL FROM OUR EMBASSIES.
CHRISTOPHER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE VISITS, INVESTMENTS, BOYCOTTS
Control Number: n/a
Copy: SINGLE
Sent Date: 16-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE086009
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Drafter: CAKENNEDY:BDF
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Errors: N/A
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Film Number: D770133-0215
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770449/aaaabqub.tel
Line Count: 82
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: fcd6cba3-c288-dd11-92da-001cc4696bcc
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Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
Reference: 77 STATE 79003, 77 STATE 80062
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 24-Jan-2005 12:00:00 am
Review Event:
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SAS ID: 2783242
Secure: OPEN
Status: NATIVE
Subject: ARAB BOYCOTT--XEROX
TAGS: EINV, ETRD, PFOR, BTRA, US, EG, XEROX
To: CAIRO
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/fcd6cba3-c288-dd11-92da-001cc4696bcc
Review Markings:
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